Whole Number 667

- Convention
  - Minutes
  - Group photo
  - Candid pic
  - Memories
- T47 used in
- postage due Schermack used in mail fraud
- Jamaica unlisted
- Membership roster

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# **Another Successful Convention!**

### The Perfins Club 2017 Annual Business Meeting Minutes August 10, 2017

#### Call to Order

The meeting was called to order at 1 p.m by President Steve Endicott. A quorum was present consisting of all the members of the Executive Board. Steve thanked all for coming. He then asked for self introductions of the members present. Members introduced themselves by name, state of residence and collecting interests.

The minutes of 2016 annual meeting were unanimously approved as published in the September/October, 2016, issue of The Perfins Bulletin.

## Officer and Committee Chair Reports

Treasurer's Report Dan Baugher

The total financial assets as of Dec 30 2016 for the Club were \$111,261, down 3% from Dec 2015. The catalog sales, auctions and cover sales all reported increases this year. Bulletin expenses were higher this year because 7 issues were paid for in 2016 (normally 6). The Club was able to purchase postage for 2017 at a significant discount.

#### The Perfins Bulletin Paul Mistretta

During the past year six 20-page issues of the Bulletin were published.

The good news is that, at the present time, there is material in the queue for several future issues. thanks in no small part to Curt McCov whose reports of the data collected during the 2014 census of perfins in the Schermack coils (reprinted with permission from the US Specialist) will be an ongoing feature through completion. In addition, several other members are regular contributors. In fear of missing someone, I will not even attempt to name these frequent contributors individually. Just a great big thank you for your input. Best of all is that the subject matter has been varied, keeping the fun in editing (and I hope in reading) the submitted material.

A second individual thank you goes to Joe Chinnici who assumed the role of Assistant Editor of the Bulletin this year. His review of "ready to publish" material has significantly reduced the problems I invariably introduce into materials as I prepare them for publication.

The only bad news is that the temporary surplus of articles can evaporate in a very short time if we become complacent. So, keep the articles and suggestions coming!

And a very brief note of a personal milestone: With the publication of the July-August newsletter I have now edited 110 issues of the Bulletin, making me the third most published

Continued on p. 103

# The *Perfins Bulletin* is the Official Journal of The Perfins Club - Founded 1943 2017 Officers, Directors & Managers

#### **EXECUTIVE BOARD**

#### PRESIDENT

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#### Parliamentarian

Paul Mistretta

Perfins Club membership is open to all persons interested in the collection and study of perforated initials and insignia in postage stamps. Yearly dues are \$15 for U.S., \$18 for Canada and \$25 for other Non-U.S. Dues may be mailed to the Secretary listed above or by PayPal to perfin@charter.net. Since the Club is on a July 1 to June 30 dues year, appropriate dues adjustments are made the first year based on the actual date of membership. Annual dues include a subscription to The *Perfins Bulletin* mailed bulk rate printed matter; or 1st Class for an additional postage charge. Applications are available at www.perfins.org or from the Secretary listed above.

Submit *Bulletin* articles, news, or advertisements to: Paul Mistretta, 4148 Commodore Dr., Atlanta, GA 30341 or email to paulmistretta70@gmail.com

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(wordiest) Editor in the Club's History. Having just passed Floyd Walker's count of 107 issues I fully expect to take over second place from John Lyding (114 issues) next year. However, at six issues a year I seriously doubt that I will pass Dave Stump's 150-issue mark.

#### Website Mike Hynes

Not much new but if you have any ideas for the website, let me know. I did start a Facebook group for the Club, so come join me there.

#### APS Representative Ken Masters

The Perfins Club hosted a Society Booth at the two major APS sponsored stamp shows in 2017; AmeriStamp Expo 2017, March 3-5, 2017, in Reno, NV, and StampShow 2017, August 3-6, 2017, in Richmond, VA. There continues to be a significant interest in perfins from those attending these shows, resulting in steady to very brisk activity during the show hours. At our booth, we had serious and lengthy discussions with over 25 people at Reno and 45 at Richmond. At least twice that number stopped with a quick question. Out of all of this, five people decided to join the Club at Reno and two more at Richmond.

In addition to staffing our booth, we presented an introductory seminar, "ABC's of Collecting U.S. Perfins" at both shows.

Participation in these APS shows is one of the primary activities we have to tell the perfins story and attract new members to the Club. Those who attend these shows are hungry to learn more about perfins and appreciate our efforts to be there.

For 2018, we anticipate hosting a Society Booth at AmeriStamp Expo 2018, February 23-25, 2018, in Birmingham, AL, and StampShow 2018, August 9-12, 2018, in Columbus, OH. If you plan to attend one or both of these shows, we would greatly appreciate your help in staffing our booth for an hour or more. You are guaranteed to have a great time and meet many people eager to learn about these "holey"

stamps. Please contact Ken Masters (contact information on the inside front cover) if you would like to help.

#### Club Publication Sales

Dave Lightle

Publication sales this year for January through June have been slow and down a little from last year.

Cover Sales
Robert Littrell

No report

## Club Auctions

Joe Giampietro

The auctions are going well, but I can always use new material. Please consider reviewing your collections and surplus material to see if you can send any material to me for the auctions. Thank you.

### Sunshine Chair

Francis Stunzi

The Sunshine Manager sends sympathy cards to the families of members who have passed and get well cards to members who are struggling with health issues. Please let me know if you hear of a member who would appreciate a card from our Club. Thank you

#### U.S. Catalog Chair Steve Endicott

Development of a new edition of the *US Perfins Catalog* is 75% complete. It will be published in 2018. A detailed report was published in the Sept/Oct issue of the *Bulletin*. In that report opportunities for members to submit new information are discussed - with a deadline of January 31, 2018.

#### Sales Circuit - Perfin Sales Bob Combs

The sales circuit can be a good opportunity for collectors to find interesting material in their areas of interest. And, I can always use new

material. Please contact me if you are interested in buying or selling perfins.

#### 2017 U.S. Rev-Perfins Report Art Mongan

I'm planning to have my working copy of the Rev-Perfins Handbook at the NAPEX stamp show revenue societies table next Spring. If possible I would like to have flyers at the table offering ARA & SRS members opportunities to purchase the handbook.

There have been very few new patterns for transactional revenues (Volume 1), several new patterns for commodity revenues (Volume 2), and a larger number for Checks and Fiscal Documents (Volume 3).

Current plans are to establish a "drop dead" file same as required for many industrial research projects. Also the possibility of migrating the handbook from File Maker Pro to either Excel, InDesign or Word is under consideration.

#### Old Business

An amendment to the Constitution as described in the Nov/Dec 2016 issue of the *Bulletin* approved by vote of membership last year.

The By-laws were updated to reflect Missouri laws where we are now incorporated.

The Foreign Catalog Chair is open due to John Randall retiring. John will help the new person. Please contact President Endicott if you have an interest.

#### **New Business**

#### President's Announcement Steve Endicott

I am pleased to announce that the Perfins Club is the official sponsor of the 2018 national convention to be held in Columbus, OH. This will be in celebration of the 75th anniversary of our Club. Please contact the planning committee (Jerry Hejduk, Dan Baugher or me) if you are willing to help with this convention.

(Contact information for all three of these men is on p. 102 of this issue of *TPB*.)

#### **Dues Structure**

Ken Masters

Club costs related to *The Perfins Bulletin (TPB)* are in two areas; cost of publishing which we control and cost of postage which we do NOT control (i.e. mailing to Europe is \$4.16/issue). In recognition of these facts the Executive Board approved separating dues and postage as follows: effective 7/1/18, dues for everyone in the world will be US\$15/yr. At the same time members outside of the U.S. will be given the option of receiving an electronic version of *TPB* at no additional cost or of continuing to receive a paper copy by paying a surcharge equivalent to the actual cost of mailing to their location. There is NO change for Life Members and no change for U. S. members.

#### Library

Steve Endicott/Jerry Hejduk

Our library has been moved to the American Philatelic Research Library (APRL). *Doug Cutler* has relocated to smaller apartment. Ken Masters drove and Steve Endicott flew to San Diego where they boxed up the library and sent it to APRL.

Jerry Hejduk described the new APRL library and how for \$1,000 we now have a permanent plaque at the end of the aisle that houses our library. He described it as "forever advertising."

Doug was thanked for his many years of effort with the library.

Clark Bucchi has volunteered to guide members on how to access our materials at the APRL, plus keep track of when new country catalogs come out.

#### Historian

**Diane Eastman** has volunteered to be our first official Club Historian having the primary responsibility to record Club photographs and other interesting historical information about our Club.

#### Elections

**Bob Hodges** was nominated to serve as Director-at-Large, assuming the seat currently held by Doug Turner. As required in our Bylaws, Doug is retiring after two consecutive terms as Director. We thanked Doug for his service. Having no opposition, Bob Hodges was unanimously elected as Director-at-Large effective January 1, 2018.

Steve Endicott and Bob Szymanski have been nominated for the position of President of the Club. According to the By-laws of the Club, a general election will be held to fill the position; ballots will be provided to the membership in the September/October issue of the Bulletin, with instructions concerning submission and timing of these ballots.

#### Awards

#### Floyd Walker Memorial Award

John Welsch was awarded the Hallock Card-Award in recognition of his excellent articles during this year. A committee of three members, Curt McCoy (the immediate past recipient), Ken Masters, and Bob Schwerdt, made the selection.

#### **Hallock Card Award**

**Doug Turner** was selected as recipient of this award in recognition of his many years of volunteer work including Executive Board Member at Large, Librarian and Vice President. A three-member committee consisting of Jerry Hejduk (Immediate Past Recipient), Ed Linn and Ken Masters made the selection.

#### Closed Albums

A list of members who past away this year was read and a moment of silence was observed for them.

The meeting was adjourned at 1:58pm. Forty five members attended the convention; two new members were signed up and one former member returned.

Respectfully submitted: *John Hart*, Secretary

## How About Birmingham in February?

Ken Masters (LM#3589)

The next American Philatelic Society (APS) stamp show, AmeriStamp Expo 2018, at which The Perfins Club plans to staff an Affiliate Booth will be in Birmingham, AL, February 23-25, 2018. If you plan to attend AmeriStamp Expo 2018 and have an hour or two to volunteer to help staff our Society Booth, please contact Ken Masters (111 NW 94<sup>th</sup> Street, Apt. 102, Kansas City, MO 64155-2993, or by email at

krmasters@aol.com, or by telephone at (816) 835-5907). You are guaranteed to meet many philatelists who are eager to learn about perfins and the fun we all have while collecting them. One of the most satisfying aspects of these APS shows is recruiting new Perfins Club members – we added seven at the two APS national shows last year. Join me in Birmingham and enjoy the rewards of helping the Club grow and prosper.

# Another Bosnian Newspaper Stamp Used In Yugoslavia

Mike Behm (#1902)

In the July/August 2017 issue of *the Perfins Bulletin* Bob Schwerdt asked for reports of Bosnian newspaper s. stamp used In Yugoslavia. Below is one such use — Bosnia and Herzegovina 1L22 with perfin L.H., a pattern not listed in Bob's *Perfins of the World: Europe*.



I think Bob's question would make a nice category for discussion on the Club's website.



Steve Endicott calls the meeting to order



the crowd

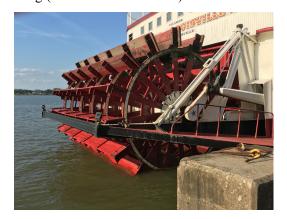


this year's Hallock Card Award



Candid photos of the business meeting (and at least one lunch)





The Club Dinner was on the Ohio River aboard the Mary M. Miller

Thanks to Diane Eastman for the candid pictures of the meeting

## Memories of Convention 74 - Louisville Kentucky

Joe Coulbourne (#2574)

I cannot emphasize the importance of the annual Perfins Club Convention. This year's convention, held in Louisville, KY, proved to be a treasure trove of great perfin material, perfin information and good times to be had with fellow perfin collectors. All nine members of the Board of Directors were present and several perfin sellers had tables at the show.

The convention opens to the "early birds" on Monday and closes in the afternoon on Saturday with the convention banquet Saturday evening. The Perfins Club and Precancel Stamp Society meet jointly, with the PSS typically arranging the convention location and hotel. Although open to anyone, the convention is not advertised in the main philatelic media, thus providing a

family atmosphere for the dealers and attendees. This atmosphere lends itself to the time one must spend to go through the stock of the dealers to find what you need. These days, a proliferation of tablets are seen, as many collectors have their inventory lists digitized, and there is plenty of space in the open area and at the dealers' tables for working through their stock. Probably the thing that I find most amazing is the trust between the dealers and collectors at the convention. With convention held at the show hotel, dealers will often allow collectors to take material to their rooms or to the open table area outside of the main convention hall. This is not something I have seen elsewhere at other shows.



Fig. 1. Unused International Harvester Company prepaid return envelope. The stamp is perfinned with pattern **I43.7A-20**.

The depth of the material that is present at these conventions is amazing. Unless your collection is very advanced, you will find perfins you need and will be able to fill holes. You will make a connection with the dealers present and can leave them with a list of material you might like

and if they run across your needs at other shows, will give you a follow-up email / call to see if you still desire it. There was probably several hundred years of perfin collecting knowledge at the convention and that can be exploited by the collector. From seeing how others maintain their digital files to straight forward questions/ answers from these long-time collectors/dealers, you are sure to advance your perfin knowledge.

I illustrate a few of my "finds" to show off and demonstrate the kind of material that can be found at the convention.

On the previous page (Fig 1) is a simple prepaid return envelope to the International Harvester Company office in Fresno CA. It is pattern **I43.7A-20**. Although San Francisco and Oakland CA are known to have used this pattern, Fresno is not. It is not exactly rare, but an unknown office none-the-less.

This post card (Fig. 2) is rare as it is an example of pattern **R167A** (R&K). I snagged this rare



Fig. 2. Remein & Kuhnret Co. unused prepaid reply post card franked with a stamp perfinned wiith pattern **R167A**.

perfin from one of the dealers at the convention and even called Steve Endicott, our US Catalog Editor (and President), over to verify it was the A rated pattern. Steve was kind enough to oblige and a few minutes later, I had filled another hole in my collection.

My last example (Fig 3; next page) is an advertising cover with pattern **H14**. Nothing new here for the knowledge files but the cover is sure a pretty example with advertising front and

back. I picked up more than two dozen advertising covers and cards at the convention like this one and they hold a place of honor in my collection. Seeing this cover, it is obvious that Henderson-Ames Company of Kalamazoo MI specialized in manufacturing uniforms, other regalia and furnishings for various Lodges & Societies.

In terms of loose perfin stamps, I acquired more than 6,000 with the majority being in the C-C+

rarity range. As a general worldwide perfin collector, several thousand additions were made to my US and Worldwide collections. Next year is the 75<sup>th</sup> anniversary of the Perfins Club – I urge you to take advantage of this valuable

resource and attend the convention. I think you will be surprised at the welcome you receive and the material you can find for your collection. I look forward to seeing you there!



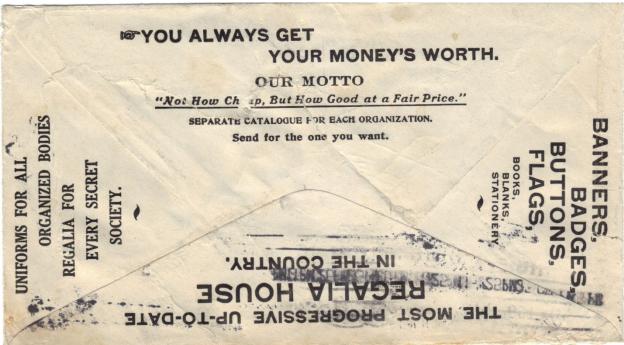


Fig. 3. Front and back of an attractive Henderson-Ames Company cover franked with a stamp perfinned with pattern **H14** 

#### Errata

Noted by Steve Endicott: It has come to our attention that there are two typographical errors in the financial report for 2016 as published in the March-April 2017 issue Bulletin. Specifically, the income number for the Approvals line somehow incorrectly included the number "1" (as in "7312"). The number should have been "732". Secondly, in the Assets category, the amount in CDs is "\$71,519", not "\$75,250" as was published.

Executive Board by the Treasurer are correct. The two errors were introduced during the publication

I wish to emphasize that the reports submitted to the

process and are not part of our formal financial records. I apologize for any inconvenience that these two errors may have caused any of our

Steve Endicott, President

Editor's Note: Both of these errors are completely mine. One I can easily explain as a typo (rounding \$751 up to \$752 I failed to eliminate the '1'=> \$7512...). The other, I have no idea what I did – but checking the Excel spreadsheet I used to insure that Dan's numbers added up I find the correct number was submitted. Apologies to Dan for mistyping his data and to the Club for any confusion this caused.

In the September/October (2017) Bulletin, the article by Curt McCoy should have included a cover illustrating the Wanamaker corner card and use of a Schermack perforated stamp with control perfin pattern 234569. I both ran out of space in that Bulletin and misfiled the picture file in another of my 'to do' folders. Below I reproduce the omitted illustration which should have been located in the 'Discovery" discussion beginning on p.92.



John Wanamaker cover franked with a Schermack Type III perforated coil stamp with newly discovered Schermack control (perfin) pattern 234569. The stamp is isolated at the right to, hopefully, show the single clear perfin hole at position 8, and the two incompletely punched ones at positions 1 and 7.

# Clubmember Ads

Wanted: Florida Perfinned Precancels on, or off, cover. Premium paid for clean, sound copies. Jerry Heiduk, P.O. Box 490450, Leesburg FL 34749-0450 flprepers@comcast.net

Wanted: Looking to add any Red Cross, Christmas or &¢ Liberty perfins, prepers or precancels to my collection. Please contact: Cliff Irving at 2hike@comcast.net or send for offer to: PO Box 131, East Sandwich, MA 02537-0131.

# Perfins Club Membership Roster 2018-2019 (as of October 31,2017)

Mem. No. First Name	Last Name	Street Address	City	State	Zip	Email
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1584 JOHN L.	AMIET	PO BOX 1282	TOOMBUL	QLD	4012 AUSTRALIA	
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4076 JAY	ARMSTRONG	6802 ESCONDIDO DR	HOUSTON	TX	77083-1116	jay_armstrong@sbcglobal.net
LM 98 FREDERICK	ARTHUR ATKINSON	8840 E SUNLAND AVE LOT 38	MESA	AZ	85208-2960	artatneb@aol.com
3996 KEN	AURWECK	500 LEMONT DR	NASHVILLE	TN	37216-1006	kauerweck@yahoo.com
LM 3766 BRADLEY A.	BAKER	PO BOX 188	ZIONSVILLE	IN	46077-0188	bbaker7238@gmail.com
3165 E. LEE	BASTIEN	PO BOX 417	SHERIDAN	CA	95681-0417	
LM 4005 GARY E.	BASTIN	10626 56TH AVE W	MUKILTEO	WA	98275-4416	gary_bastin@frontier.com
4105 LYNN R.	BATDORF	6005 KINGSFORD RD	BETHESDA	MD	20617-2449	
3825 DAN	BAUGHER	14618 BIG TIMBER LN	CHESTERFIELD	MO	63017-5659	dbaugher@charter.net
3825F MARY	BAUGHER	14618 BIG TIMBER LN	CHESTERFIELD	MO	63017-5659	
3595 ROBERT	BEASECKER	1027 SAN LUCIA DR SE	EAST GRAND RAPIDS	MI	49506-3456	beaseckr@gvsu.edu
LM 63 ROBERT BRUCE	BECK	413 OMICRON PL	WERNERSVILLE	PA	19565-9231	gentleguy@comcast.net
4136 NORMAN E.	BECKMAN	2019 LOGAN ST.	MURPHYSBORO	IL	62966-1754	<u> </u>
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3546 SYDNEY R.	BENNETT	35 KING ST PO BOX 354	TIMARU CANTERBURY		NEW ZEALAND 7940	rayben@xtra.co.nz
4040 HUGO	BERNAERS	PASTOOR EYKENSLAAN 12	LINT		B-2547 BELGIUM	Hugo.Bernaers@milcobel.com
3563 JOE L.	BETTINGER III	6151 N CAMINO DE SANTA VALERA	TUCSON	AZ	85718-3722	jbetting@comcast.net
4158 DIETER	BEUTNER	15 ROBERT ST.	WAKEFIELD	MA	01880-3629	dbeutner@yahoo.com
COMP PHILATELISTICHE	BIBLIOTHEK	ROSENHIMER STR 5	D 81667 MUENCHEN	.,	GERMANY	uovumen (sepamoon vom
LM 142 FREDERICK M.	BIMBLER	PO BOX 771415	MIAMI	FL	33177-0024	fmbimbler@aol.com
4133 FRANK	BIRD III	2317 TROPICAL SHORES DR. SE	ST. PETERSBURG	FL	33705-3344	fjbird3@aol.com
LM 55 EDWIN H.	BLACKBURN	303 CHIQUITA AVE APT 13	MOUNTAIN VIEW	CA	94041-1046	ed.black@ix.netcoin.com
					>	ea:oiaeit@iii.iieteoiii.eoiii
3264 ROBERT		350 NW DESOTO ST	LAKE CITY	FL.	32055-3937	
3564 ROBERT 3802 STEVEN K	BLACKMAN	350 NW DESOTO ST 2645 W SIERRA SPRING DR	LAKE CITY EDMOND	FL OK	32055-3937 73012-9072	skblair@cox net
3802 STEVEN K.	BLACKMAN BLAIR	2645 W SIERRA SPRING DR	EDMOND	FL OK	73012-9072	skblair@cox.net
3802 STEVEN K. LM 135 COLIN	BLACKMAN BLAIR BLAKEBROUGH	2645 W SIERRA SPRING DR 16 HILLTOP CLOSE	EDMOND LOUGHTEN ESSEX	OK	73012-9072 ENGLAND 1G10 1PY	oilycookin@tiscali.co.uk
3802 STEVEN K. LM 135 COLIN 1049 MARK	BLACKMAN BLAIR BLAKEBROUGH BLASER	2645 W SIERRA SPRING DR 16 HILLTOP CLOSE 2029 QUEEN CHARLOTTE PL	EDMOND LOUGHTEN ESSEX RALEIGH	OK NC	73012-9072 ENGLAND 1G10 1PY 27610-9637	
3802 STEVEN K. LM 135 COLIN 1049 MARK 2629 BUSTER B.	BLACKMAN BLAIR BLAKEBROUGH BLASER BOATMAN	2645 W SIERRA SPRING DR 16 HILLTOP CLOSE 2029 QUEEN CHARLOTTE PL 179 MARCY DR	EDMOND LOUGHTEN ESSEX RALEIGH LOVELAND	OK NC CO	73012-9072 ENGLAND 1G10 1PY 27610-9637 80537-3603	oilycookin@tiscali.co.uk gmblitzkreig@gmail.com
3802 STEVEN K. LM 135 COLIN 1049 MARK 2629 BUSTER B. 3979 WILL L.	BLACKMAN BLAIR BLAKEBROUGH BLASER BOATMAN BOBBIN	2645 W SIERRA SPRING DR 16 HILLTOP CLOSE 2029 QUEEN CHARLOTTE PL 179 MARCY DR 3890 DUST COMMANDER DR	EDMOND LOUGHTEN ESSEX RALEIGH LOVELAND HAMILTON	NC CO OH	73012-9072 ENGLAND 1G10 1PY 27610-9637 80537-3603 45011-5523	oilycookin@tiscali.co.uk gmblitzkreig@gmail.com wbobbin@cinci.rr.com
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3066 VIN	VAICEKAUSKAS	137 WHITE ROCK DR	WINDSOR	CT	06095-4348	
2893 DERICK	Van SCHOONHOVEN	1329 KIRKLAND VILLAGE	BETHLEHEM	PA	18017-4759	dbvans@kirklandvillage.org
LM 110 LCDR. A.F.	Van NOSTRAND Sr	PO BOX 1913	BRISTOL	TN	37621-1913	van@btes.tv
469 CHESTER H.	VANWHY	333 W MAIN ST	SEARSPORT	ME	04974-3505	cvanwhy@roadrunner.com
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LM 141 MARC	VERMEULEN	STATIELEI 26 B 40 2201 N CENTER ST, RLWY & INDUST.	B-2640 MORTSEL		BELGIUM	
3346 RICHARD E.	VETTER	SER	CREST HILL	IL	60403-2521	
4099 MARY T.	VOGENBERGER	3368 SUNSET KEY CIR, UNIT 202D	PUNTA GORDA	FL	33955-1970	memmlv@comcast.net
LM 105 MYRA B.	WALKER	333 W MEYER BLVD APT 213	KANSAS CITY	MO	64113-1743	treetribe@kc.rr.com
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3242 KENNETH L.	WHITE	PO BOX 11376	PRESCOTT	AZ	86304-1376	kenwhite@cableone.net
3972 MARSHALL	WHITE	1023 MAIN STREET	ST. JOSEPH	MO	64501-1125	marshall.white@newspressnow.com
3920 OWEN L.	WHITE	PO BOX 860, STN K	TORONTO	ON	CANADA M4P 2H2	owen.white@sympatico.ca
LM 3391 SUSAN A.	WHITEHEAD	PO BOX 8249	GREENVILLE	SC	29604-8249	<u> </u>
2586 RONALD S.	WHYTE	406-7500 GRANVILLE AVE	RICHMOND	BC	CANADA V6Y 3Y6	lokopoko@shaw.ca
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## Schermack Mailing Machine Involved in Mail Fraud??

Curt McCoy (#3962)

In George Howard's 1943 book, *The Stamp Machines and Coiled Stamps*, he listed the user of Schermack control pattern **13579** as unknown. In a 1945 article in *The Bureau Specialist*, also by Howard, the user was identified as the Julian Hawthorne Company.

As I wrote the Schermack discovery article reprinted in the *Bulletin* (Sept-Oct 2017), I couldn't help but

realize how little we actually knew about Julian Hawthorne as a Schermack control perfin user.

Control pattern **13579** was the most reported pattern in the 2013 Schermack Control Perfin Census, and was featured in a six article series in *The Specialist* in 2014. Of the 252 stamps with control pattern **13579** reported in that census, only 6 were still found on cover.



Developing a ratio of "stamp on cover" compared to single stamp reported, by control pattern, most Schermack control perfin users came in between 11% and 19%, still on cover. Pattern 13579 had a ratio of only 2%! Way, way below any reasonable expectation. Something surely was amiss? I'll share my theory why, later in this article.

Athol Glass wrote a series of articles for *The Specialist* in the late 1990s highlighting the companies that used Schermack Control perfins. No article appeared on Julian Hawthorne Company. Glass did not have a Hawthorne cover in his extensive collection. In fact Hawthorne covers are missing from nearly all collections, while used stamps with control pattern **13579** are in every collection.

Julian Hawthorne (1846-1934) was a unique individual. He was the only son of the famous 19th century novelist Nathaniel Hawthorne. After several failed educational pursuits and despite the family wishes, Julian, like his father, became an author and early on showed great promise. The family name easily opened many doors for young Hawthorne, but with that came very high expectations. He had a flair for writing. His writing was not so much an art form, but more a way to earn a living. He was accustomed to a certain lifestyle that required money.

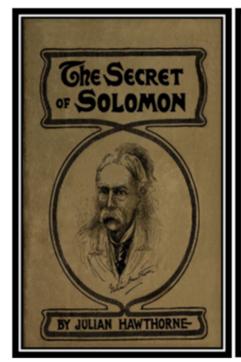
He wrote everything from novels to poetry to ad copy. Over his lifetime, he probably turned out 10 times the volume of the written word as his father. Early in his career he concentrated on novels but they generated an uneven cash flow at best. Prior to the turn of the century he turned away from novels.

There were still bills to be paid. Hawthorne put his skills to use in more commercial pursuits. He began freelance writing. He wrote articles for both newspapers and magazines. He wrote Cosmopolitan Magazine and a series for Review of Reviews. Both companies are known as early Schermack users in New York. Perhaps that is where he became familiar with the Schermack Mailing Machine. The Julian Hawthorne Company was capitalized in New York for \$100,000. So why in 1910 would this individual find it necessary to own a high volume mailing machine capable of processing 250 envelopes a minute?

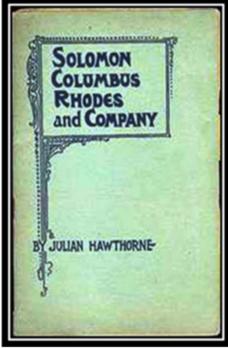
In 1908 a former Harvard classmate, Dr. William J. Morton, convinced Julian to become a partner in a Canadian silver mining venture. After starting several smaller mining companies, in late 1909 they took advantage of the family's good name and

created the Hawthorne Silver & Iron Mines LTD. The company was capitalized in Delaware for \$15,000,000. They set about selling company stock. Stock was offered at \$1 per share with a minimum buy of \$300.

Besides lending his name, Hawthorne was also the company's lead pitchman. He wrote several short stories and pamphlets, loosely disguised as literature, promoting the venture. Short stories of note were *The Secret Of Solomon, Julian Hawthorne and Company* and *Solomon Columbus Rhodes and Company*. We have Schermack control perfin covers with *The Secret Of Solomon* in the upper left corner of the envelope. I suspect the same is true for *Julian Hawthorne and Company*. A partial cover bearing *Solomon, Columbus, Rhodes and Company* is known. The Rhodes he mentioned was the diamond tycoon Cecil Rhodes of South Africa. Hawthorne's control pattern 13579 resembles a diamond. Coincidence, I think not.







These, soft cover 5 x 7 publications, were sent "compliments of the author" in 5.5 x 7.5 envelopes to a rather large mailing list of friends, associates and interested parties. The stories all had a common theme. A man has to be willing to take a risk to find his own financial security. Not a risk like the roll of the dice or the turn of a card. Rather an educated

risk, guided by trusted friends. Here are some final excerpts from *Julian Hawthorne and Company*.

- "We are in no hurry to make swollen fortunes for ourselves.
- But we are in a position to make immense profits for many thousands of people, at a cost to them practically nominal; and, as you

- will see in a moment, we are taking very effective measures to accomplish just that thing.
- It is on the next page...

 In a day or two you will find in your mailbox the document outlining these reports; and if you have faith in the goddess Opportunity, you will be careful not to let the document get into the waste-paper basket."

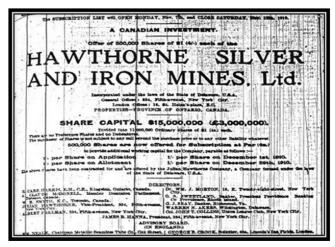


MON COLUMBUS
DES AND COMPANY

Wrs. Edv. O. Johnston,
115 Bauch St. S..
Syrnouse, N. Y.

As you can see, the "complimentary short story" was quickly followed up by glowing promotional

pamphlets, endorsements and the company's stock prospectus.





Hawthorne's flamboyant writing style often made statements, not based in fact. He was called out several times on his assertions. *Canadian Mining Journal* April 15,1909 referred to Julian as "a sublimated ass" and again in Sept 1, 1910 "the mines were as worthless as Confederate paper money". Yet other newspapers and journals were less scrupulous, for the right price, they printed the company's lofty claims.

It is reported that Hawthorne Silver & Iron Mines Ltd. and the several lesser companies generated between \$3 and \$4,000,000 from the sale of their company stock. That would equate to just shy of \$100,000,000 today. No dividends were ever paid and some of the shareholders started getting restless.

Federal prosecutors convened a Grand Jury on Sept 1 1911 to consider indictments. Hawthorne Silver and Iron Mines Ltd. immediately suspended

operations and halted the mailing of the company's

promotional circulars.

#### WANTED







#### SUSPICION OF ACCESSORY TO COMMIT MAIL FRAUD

A trial began 11/25/1912. Five defendants were charged with the fraudulent use of the mails. *The Cornell Daily Sun* reported on Dec 13, 1912 that the full text of *The Secret of Solomon*, one of the most important documents among the circulars, letters and other literature issued by Julian Hawthorne, was read to the jury. Over 100 witnesses came forward for the prosecution during the trial, only 6 on behalf of the defense. Julian Hawthorne did not take the stand.

This was a very high profile case. Prosecution took 70 court days, 4 calendar months, and cost the Federal government \$70,000. There were 8000 pages of testimony recorded. Ten thousand documents were placed into court records as evidence, the total weight of that paper alone was nearly one ton! It was the second longest trail in New York Federal Court history, as of that date.

How many of the Julian Hawthorne circular mailers were in that lot? No wonder they are so scarce. If they were ever released, they probably went to a charitable group. There the stamps were soaked off cover, and sold as kiloware. This could certainly explain the scarcity of pattern 13579 on cover, when compared to the commonality of a single used stamp.

A Guilty verdict was rendered March 15, 1913. Hawthorne and Morton each were convicted on 17 counts and sentenced to 1 year and 1 day in the

Atlanta Federal Penitentiary. Even upon his release he still professed his innocence, but then that isn't so unusual.

So if you have a Schermack stamp with control pattern 13579 in your collection or have the opportunity to acquire one, I hope you will look at it a little differently from now on. That control pattern 13579 serves as the stamp's fingerprint. Evidence that it was part of a mining swindle and a coconspirator in a mail fraud perpetrated in the early 1900s.

Collectors looking for a new area to collect should consider Schermack control perfin stamps and covers. It's a small enough niche of philately to get your arms around. Plus, new items are still being uncovered 100 years after their usage, perhaps a dozen or so in the last 5 years alone. What other area of stamp collecting offers that kind of opportunity for discovery?

If you'd like to learn more about Schermack stamps with Control Mark Perfins check out the website *www.stampsmarter.com*. A featured section of that website, Schermack Control Perfins, offers details on known patterns, pictures, up to date census information and user data when known. The information is periodically updated, as new information surfaces. Check It Out!

It is expected that this article will be published concurrently in the United States Specialist. Thanks to Curt McCoy and the United States Stamp Society for permission to reprint it here.

# A Territory of Hawaii T<sub>47</sub> Perfin Stamp used as Payment for Postage Due

George A. Miura (#3906)

This is a report of a single cover with a Territory of Hawaii T47 perfin stamp used in a novel way. In Figure 1 a 3c Statue of Liberty stamp (Scott #1035) with a partial T47 perfin (**T.H.**) was affixed as payment for postage due. The envelope was mailed with an incomplete address yet arrived at its correct destination. Had it been

properly addressed, it would have read: W. M. Wachter, Superintendent of Public Works and Territorial Highway Engineer, Territorial Department of Public Works, etc. according to his mailing address on contemporary covers in my collection.

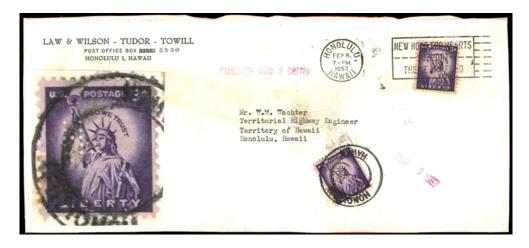


Figure 1. Three cent Liberty stamp with a T47 perfin as postage due on a 1957 cover delivered to a Territory of Hawaii governmental office.

Inset: Enlargement of the 3c Liberty stamp displaying the "H." initial of a partial T47 perfin (T.H.)

The details of the complete address and an appropriately tied perfin stamp may help to give *The Perfins Bulletin* reader insight that Mr. Wachter was located at one of last few departments that continued to use the T-47 perfin long after it was replaced by metered postage in 1954<sup>1</sup>. In a different circumstance that involved a stamp with a Northern Pacific Railroad perfin which paid for postage due on a returned letter, there was no connection between the user of the perfin, a railway, and the return address, a Freemason lodge.<sup>2</sup>

Except for the perfin and the partial address, the remainder of the cover was commonplace. It was a business size letter franked with a normal 3c Liberty and tied with a machine slogan cancel dated February 8, 1957, Honolulu, Hawaii. The letter was overweight for the 3c rate and

received an auxiliary marking stating the makeup payment: "Postage due 3 cents". The insufficient postage was satisfied with a 3c Liberty stamp with perfin from the receiving entity which was canceled with a hand device (Figure 1). The perfin was partial and lacked most of the "T." perforations but had all of the "H." perforations (Figure 1, inset). I examined thirty-five used examples of the 3c Liberty with the T47 perfin in my collection which showed that the extent of the partial perfin on the cover made it an outlier since I found only a single identical example.

#### References:

- 1. Pickop, E. M. 1961. The Perfin of Hawaii. *The Perfins Bull.* 41(5): 9-10
- 2. 1987. Perfins Used for Postage Due. *The Perfins Bull.* 40(4): 64.

# Jamaica - Unlisted Pattern - 2<sup>nd</sup> West Indian Army Regiment

Joe Coulbourne (#2574)



Here's another strange one for you. I have had this perfin in my Jamaican perfins for quite some time and honestly have no idea where I got it. It is not

listed in The World Perfins Catalog, American Section, published by the Perfins Club in 1992. It is, however, listed under Sierra Leone in The World Perfins Catalog, African Section, published by the Perfins Club in 1995.

The West India
Regiments (WIR) were
infantry units of the
British Army recruited
from and normally
stationed in the British
colonies of the



Caribbean between 1795 and 1927. In 1888, the two West India Regiments then in existence were reduced to a single unit of two battalions. This regiment differed from similar forces raised in other parts of the British Empire in that it formed an integral part of the regular British Army. In 1958, a new regiment was created following the creation of the Federation of the West Indies with the establishment of three battalions. However, the regiment's existence was short-lived and it was disbanded in 1962, when its personnel were used to establish other units in Jamaica and Trinidad and Tobago. Throughout their history, the regiments were involved in a number of campaigns in the West Indies and Africa, and also took part in the First World War, where they served in the Middle East and East Africa.

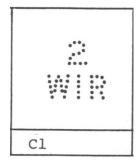
Eight West India Regiments were commissioned between 24 April and 1 September 1795. The original intention was both to recruit free blacks from the West Indian population and to purchase slaves from the West Indian plantations. In 1807, all serving black soldiers recruited as

slaves in the West India Regiments of the British Army were freed under the Mutiny Act passed by the British parliament that same year. In 1808, the Abolition Act caused all trading in slaves to be "utterly abolished, prohibited and declared to be unlawful". In 1812, a West African recruiting depot was established on Bance Island in Sierra Leone to train West African volunteers for the West India Regiments. By 1816, the end of the Napoleonic Wars and the reduction of the West India regiments to six led to the closure of this depot. Thereafter all recruitment for the various West Indian regiments that fought in World War I and World War II were West Indian volunteers, with officers and some senior NCOs coming from Britain.

The WIR soldiers became a valued part of the British forces garrisoning the West Indies, where losses from disease and climate were heavy amongst white troops. The black Caribbean soldiers by contrast, proved better adapted to tropical service. They served against locally recruited French units that had been formed for the same reasons. Free black Caribbean soldiers played a prominent and often distinguished role in the military history of Latin America and the Caribbean.

Under **Sierra Leone** the perfin is pattern number **C1** with a user ID of Second West Indian Army

Regiment based out of Freetown. The stamp is Scott number 31, issued by Jamaica on 1 May 1900. With the 1<sup>st</sup> and 2<sup>nd</sup> West India Regiments merging into one unit, it seems that this perforator should have existed prior to that date. I would also



make the guess, that it found its way home to Jamaica after service in Africa in the 1900 timeframe.

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John Hart (#3411)

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#4154 Alan Daw 470 Grant Lane Hamilton, MT 59840-3349 email: sabgyn@gmail.com Interests: "Beginning"

#4155 Dorothy Brunell 425 E. Gobbi, Apt. 86 Ukiah, CA. 95482-5553 Interests: Children

#2383F Carol Callis 5551 FM 2633 Santa Anna, TX 76878-6424 Interests: Germany, parcel post and U.S. Airmail

#2574F Liliane Coulbourne 1532 Lakeview Parkway Locust Grove, VA. 22508-5318 Interests: France (beginner) LM 4028F Judy Buchi 816 High Point Ridge Rd Franklin, TN 37069-4767 Interests: US

#3579F Sue Spidle 13429 Devan Lee Drive East Jacksonville, FL. 32226-5883 email: sue.spidle@gmail.com Interests: Japan perfins

#3825F Mary Baugher 14618 Big Timber Ln. Chesterfield, MO. 63017-5659 Interests: none given

#4156 Pete Maybury
PO Box 98278
Sloan Park, 2152
South Africa
email: bushmanpete@gmail.com
Interests: Britain, Africa, World

#4157 Donald Kalinich 13170 Central Ave SE Ste B PMB 272 Albuquerque, NM 87123-5588 email: dkabq8@gmail.com Interests: none given

#4158 Dieter Beutner 15 Robert St Wakefield, MA. 01880-3629 email: dbeutner@yahoo.com Interests: GB Machin

Current membership: 447

#4159 Nic T Hart Clusiushqf 26 2341 PW Qegstgeest Netherlands email: none given Interests: World, especially Dutch and UK

#### Welcome back:

#2401 Phillip Sager #2383 Pat Callis #1902 Michael Behm

#### Changed address:

#2401 Phillip Sager 1726 Reisterstown Rd. #103 Pikesville, MD. 21208-2986

LM #3766 Bradley Baker PO Box 188 Zionsville, IN 46077-0188

#4006 Otto Wolke 37 Red Oak Dr. Danville, PA17821-8417

#2697 Roger Brody 27 Schindler Ct. Somerset, NJ. 08873-6201

## Closed Albums:

LM25

# LM35 Bill Cummings #3967 Jeanette Alexander

#### Resigned

#4052 David Hughes - "never really got into collecting perfins"

Reminder.... Dues for 2018 are now past due! Unpaid ---- this will be your last issue of the *Bulletin*.

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## Upcoming Events of interest

July 30 - August 4, 2018 – PSS/Perfins Club Annual Convention (Perfins Club's 75th Anniversary Convention): Crowne Plaza, Columbus North, 6500 Doubletree Avenue Columbus, OH 43229. Room rate (remember to mention that you are participating in the stamp convention): \$114 + tax per night. Coontact: Jerry Hejduk, P.O. Box 490450, Leesburg, FL 34749-0450 or <a href="mailto:fprepers@comcast.net">fprepers@comcast.net</a>. More information to come later.



Perfins Club membership is open to all persons interested in the collection and study of Perforated Initials and Insignia in postage stamps. Yearly dues are \$15 for U.S., \$18 for Canada and \$25 for other Non-U.S. Dues may be mailed to the Secretary listed above or by PayPal to perfin@charter.net. Since the club is on a July 1 to June 30 dues year, appropriate dues adjustments are made the first year based on the actual date of membership. Annual dues include a subscription to The Perfins Bulletin, mailed bulk rate printed matter. Mailing by 1st Class for an additional postage charge. Applications are available at www.perfins.org or from the Secretary listed on page 2.